# ORACLE®

# From targeted marketing to fraud detection

How graph databases can complement relational technology

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## Graph – an important growth area for data & analytics

# Gartner Identifies Top 10 Data and Analytics Technology Trends for 2019

#### Gartner.

#### Trend No. 5: Graph

Graph analytics is a set of analytic techniques that allows for the exploration of relationships between entities of interest such as organizations, people and transactions.

The application of graph processing and graph DBMSs will grow at 100 percent annually through 2022 to continuously accelerate data preparation and enable more complex and adaptive data science.

Graph data stores can efficiently model, explore and query data with complex interrelationships across data silos, but the need for specialized skills has limited their adoption to date, according to Gartner.

Graph analytics will grow in the next few years <u>due to the need to ask complex questions across</u> <u>complex data</u>, which is not always practical or even possible at scale using SQL queries.

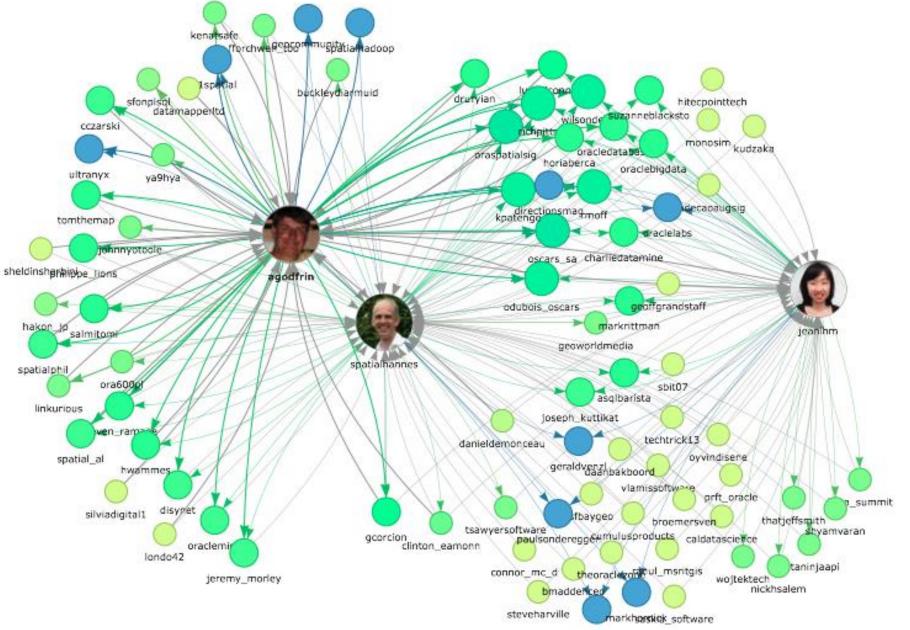
Source: Gartner press release, 2/18/2019, www.gartner.com/en/newsroom/press-releases/2019-02-18-gartner-identifies-top-10-data-and-analytics-technolo



Following, no follow back

Follower, no follow back

Follow each other



https://twitter.jeffprod.com

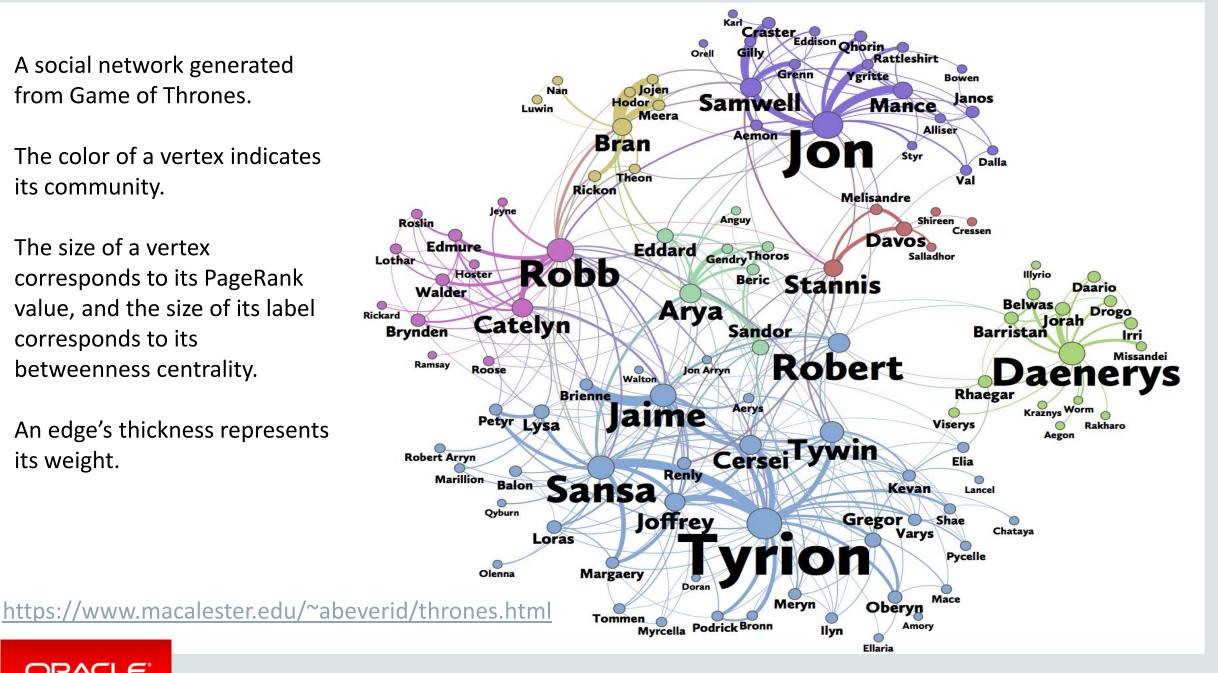


A social network generated from Game of Thrones.

The color of a vertex indicates its community.

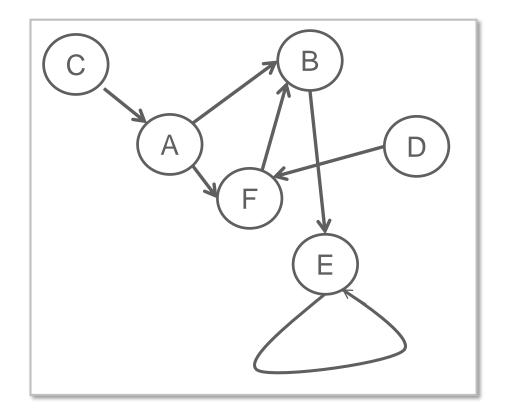
The size of a vertex corresponds to its PageRank value, and the size of its label corresponds to its betweenness centrality.

An edge's thickness represents its weight.



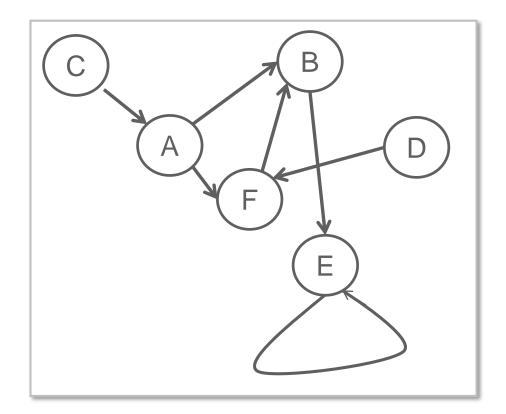
### Graph Data Model

- What is a graph?
  - Data model representing entities as vertices and relationships as edges
  - Optionally including attributes
  - Also known as "linked data"
- What are typical graphs?
  - Social Networks
    - LinkedIn, facebook, Google+, ...
  - IP Networks, physical networks, ...
  - Knowledge Graphs
    - Apple SIRI, Google Knowledge Graph, ...



#### Graph Data Model

- Why are graphs popular?
  - Easy data modeling
    - "whiteboard friendly"
  - Flexible data model
    - No predefined schema, easily extensible
    - Particularly useful for sparse data
  - Insight from graphical representation
    - Intuitive visualization
  - Enabling new kinds of analysis
    - Overcoming some limitations in relational technology
    - Basis for Machine Learning (Neural Networks)



# Oracle's Spatial and Graph Strategy

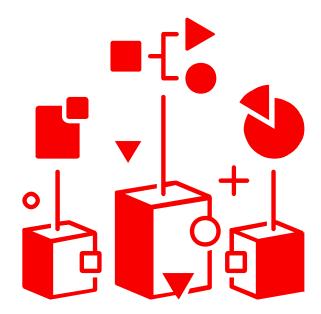
**Enabling Spatial and Graph use cases on every platform** 

Oracle Database
Spatial and Graph Option



Exadata
Non-Engineered Systems

Oracle Big Data Spatial and Graph



Big Data Appliance Commodity Hadoop Spark

Cloud Services



Database Cloud Service Exadata Cloud Service



#### Two Graph Data Models

Social Network
Analysis

#### **Property Graph Model**

- Path Analytics
- Social Network Analysis
- Entity analytics

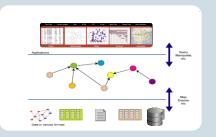


- Financial
- Retail, Marketing
- Social Media
- Smart Manufacturing

Linked Data Knowledge Graphs

#### **RDF Data Model**

- Data federation
- Knowledge representation



- Life Sciences
- Health Care
- Publishing
- Finance

**Use Case** 

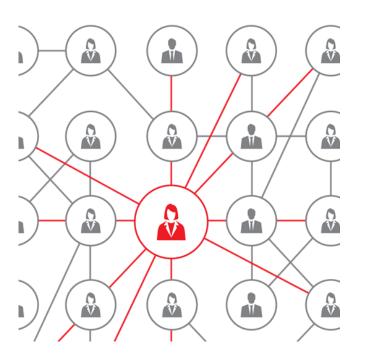
**Graph Model** 

**Industry Domain** 

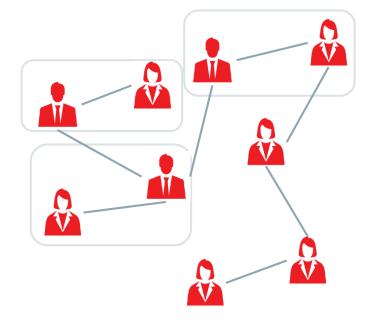


# Graph Property Graph Analysis for Business Insight

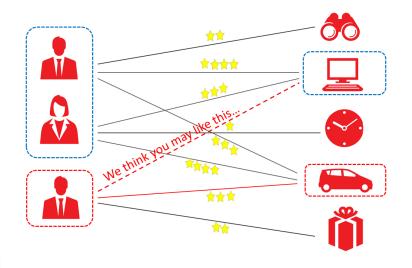
Identify Influencers



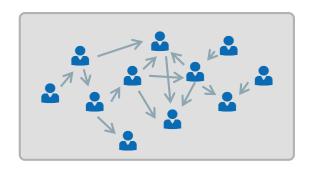
Discover Graph Patterns in Big Data



Generate Recommendations



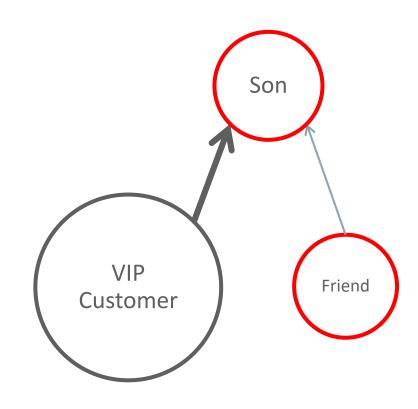
## Targeted Marketing in Telco



- Model each subscriber as a vertex in the graph
- Interactions between subscribers are represented by edges
  - Taking into account both on-net and off-net
- Based on call data records for voice, SMS, MMS
  - Usually combining all interactions in a property representing the strength of the edge
- Using centrality algorithms to determine important customers
- Target these customers with marketing campaigns for retention
  - Reducing churn risk for all additional customers he/she is connected with

## Graph Analysis: Influencer Identification

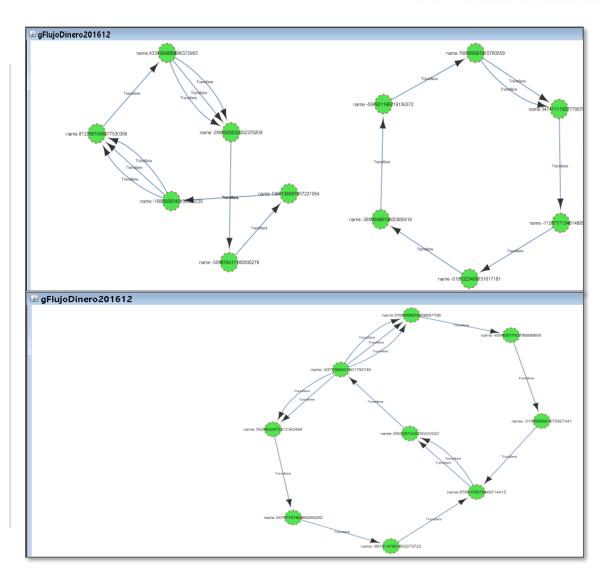
- Measuring importance using Page
   Rank
- Original algorithm developed by Larry Page for ranking in Google
- Making a node connected to by important nodes also important
- Can be measure of trust or prominence





#### Banco de Galicia

- Customer profitability analysis
  - Part of larger Hadoop/Big Data project
- Analysis of banking transactions
  - Focus on corporate customers
- Identification of undesired behavioural patterns, eg.
  - Customers using other banks to make large numbers of transactions
  - Many of which flow back to Banco Galicia
- Increase fees, terminate contracts, or move activities to Banco Galicia
- Implemented by Oracle Consulting

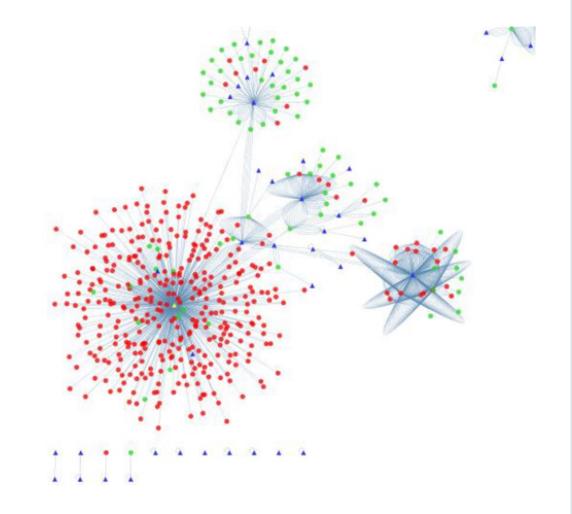






- Customer 360° analysis
  - Master data and transaction data
- Using customer ecosystem to identify potential new customers
- Evaluating money flows
  - Especially with non-banked contacts
  - Determining important entities
- Follow up with targeted marketing activities



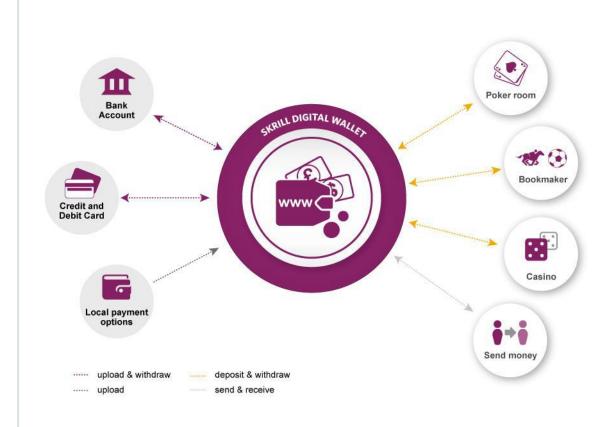




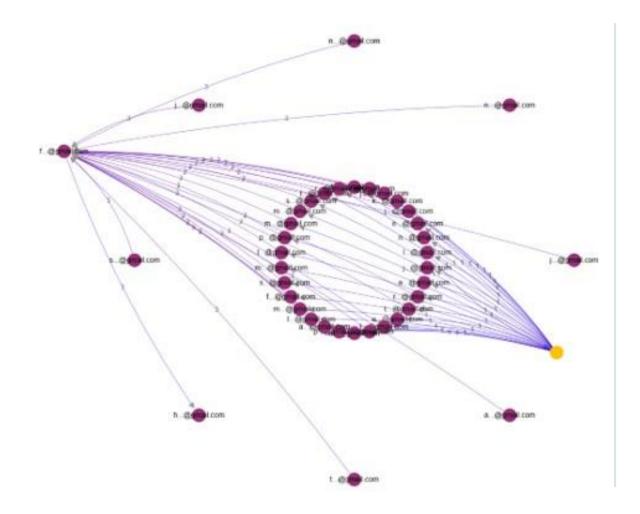
#### Paysafe:

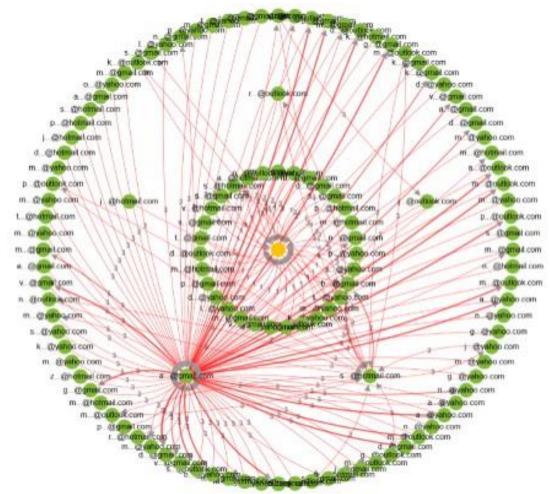
## Paysafe

- Providing online payment solutions
  - Real-time payments, e-Wallets
  - 1bn revenue/yr
  - 500000 payments/day
- Strong demand for fraud detection
  - Only feasible with graph data
  - In real-time, upon money movement
  - During account creation
  - In investigation, visualizing payment flows
- Storing payments in database
  - Refreshing graph using delta update



# Suspicious patterns in e-payments





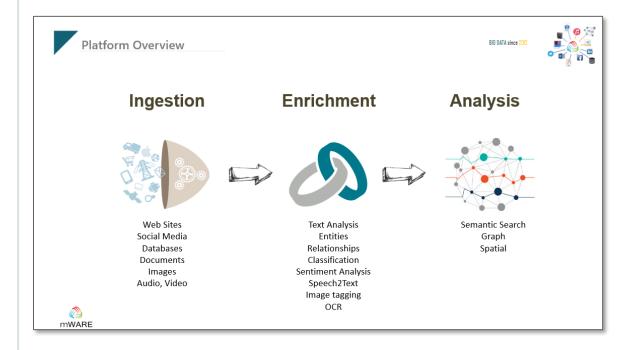


#### Romanian Police Force

- Creating Knowledge Graphs from all kinds of content
  - Social media networks, documents, images, audio, video, structured data
  - Using machine learning (text analysis, classification, entity extraction, face recognition, speech2text, ...)
- Enabling relationship analysis and semantic search
- bigCONNECT platform built by mWARE
  - Running on Big Data Applicance, Big Data Cloud Service or commodity Hadoop



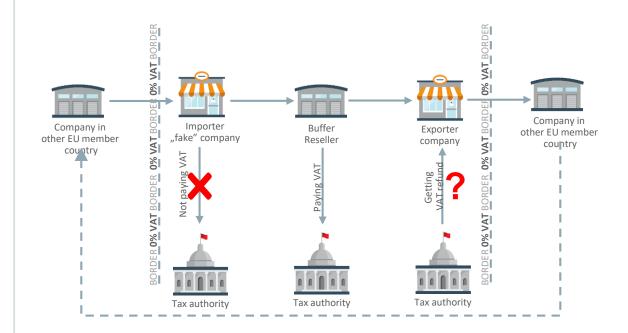
BIG DATA since 2012



#### Ministry of Finance, Eastern Europe

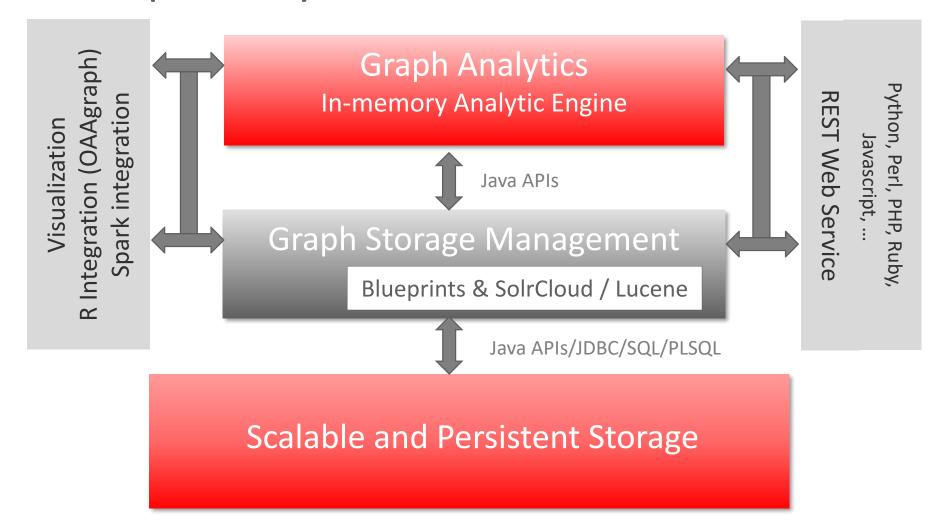
- Detecting relationships between people, accounts, companies
  - Similar to Paradise Papers
- Identifying suspicious patterns
  - Circular money transfers
  - Connections (existing path/shortest path) to companies in tax havens
- Ingesting accounting data in SAF-T format
  - Hadoop-based processing (Oozie, Spark, Hive)
  - Terabytes of data, rapidly growing
- Interactive graph analysis in Apex with Cytoscape.js

#### **EU VAT fraud**





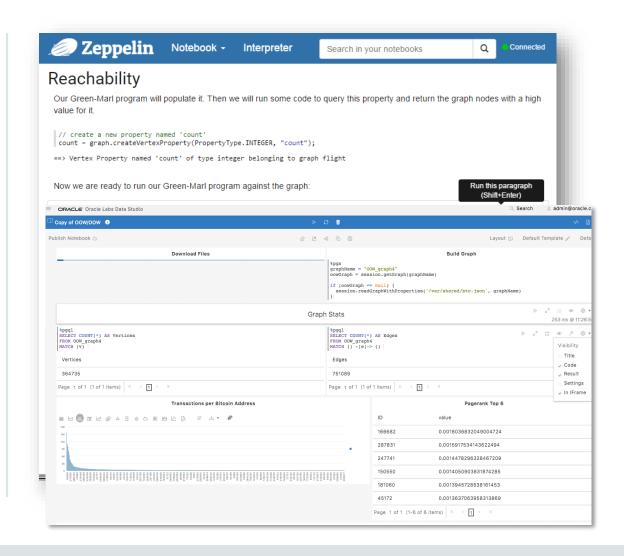
#### Oracle Graph Analytics Architecture





#### Notebook integration

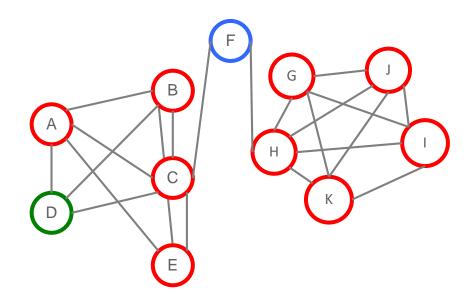
- Multi-purpose notebook for data analysis and visualization
  - Browser-based script and query execution
- For documentation and interactive analysis
  - Typically used by Data Scientist
- Interpreters for graph analysis and graph pattern matching
  - PGX, PGQL, Markdown
- Graph visualization
- Integrated with Graph Cloud Service

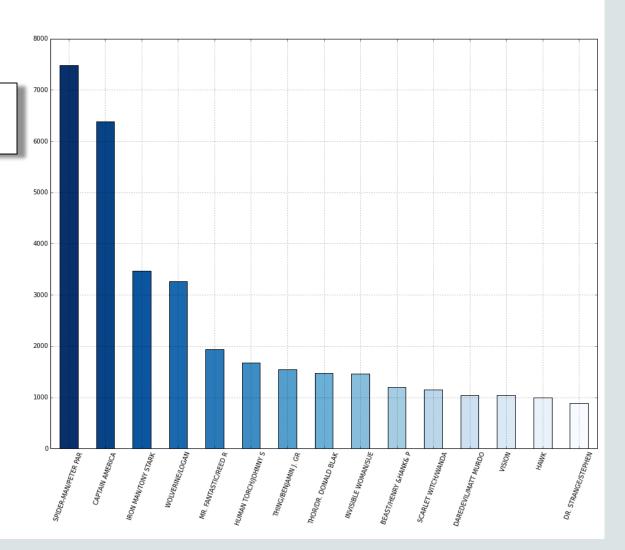


Example: Betweenness Centrality in Big Data Graph

Over 50 pre-built graph algorithms

analyst.vertexBetweennessCentrality(pg)
.getTopKValues(15)

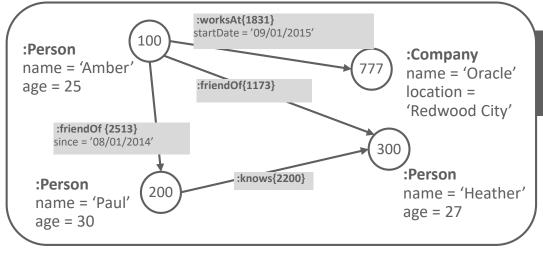




#### Basic graph pattern matching

• Find all instances of a given pattern/template in the data graph

```
SELECT v3.name, v3.age
  FROM socialNetworkGraph
MATCH (v1:Person) -[:friendOf]-> (v2:Person) -[:knows]-> (v3:Person)
WHERE v1.name = 'Amber'
```



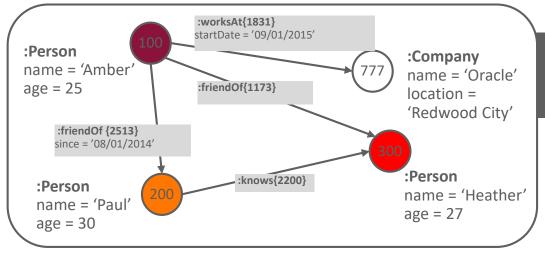
socialNetwor k Graph

Query: Find all people who are known by friends of 'Amber'.

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socialNetwor k Graph

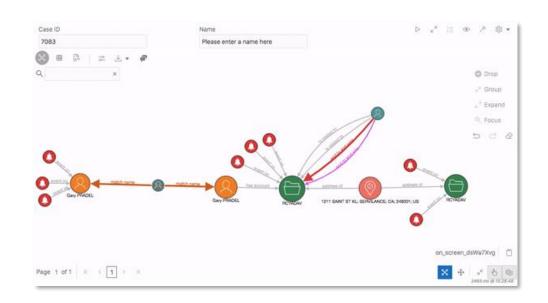
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#### **Property Graph Visualization**

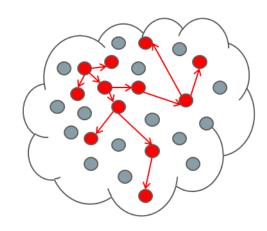
#### New visualization component (PGViz), planned for CY20

- Single-Page Web Application based on Oracle JET and D3.js
- Takes PGQL Query as input, renders result set visually
- Uses the same JavaScript visualization component Graph Studio (Graph Cloud service) is using
- Will support PGQL-to-PGX initially, but can work with anything that supports PGQL (including PGQL-to-SQL)



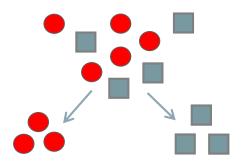
# Combining Graph Analytics and Machine Learning

#### **Graph Analytics**

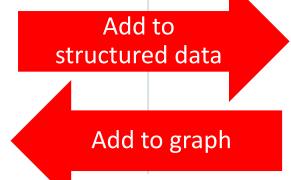


- Compute graph metric(s)
- Explore graph or compute new metrics using ML result

**Machine Learning** 



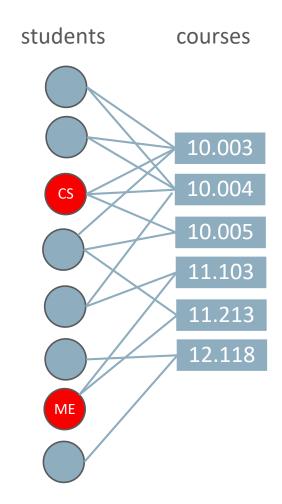
- Build predictive model using graph metric
- Build model(s) and score or classify data



#### Practical example – Student classification

 Can you predict a student's major or department just by looking at the classmates in the course that (s)he is taking?

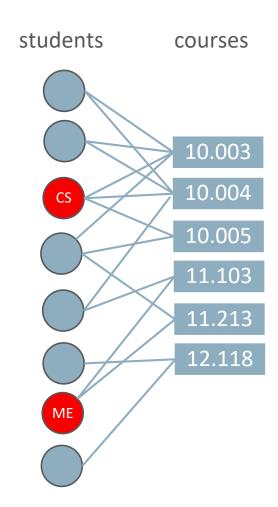
- Very similar to customer segmentation problem
  - Student => Customer
  - Course taking => Item or service purchase
  - Department => Segment label





#### Evaluation – Comparison

- 1. CNN trained on "standard" features (e.g., student age, courses taken, ...)
- 2. Use PPR and predict the department of the highest-scoring vertex
- 3. Train a CNN on vertex embeddings extracted with DeepWalk
- Add "standard" features beside graph embeddings

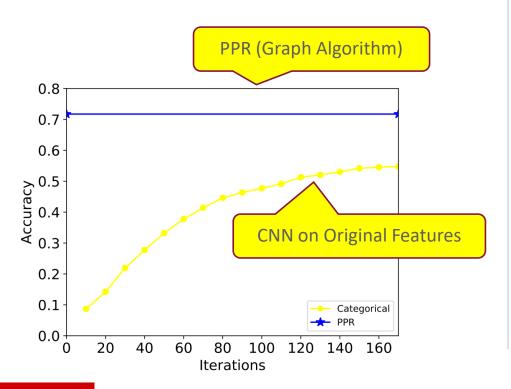




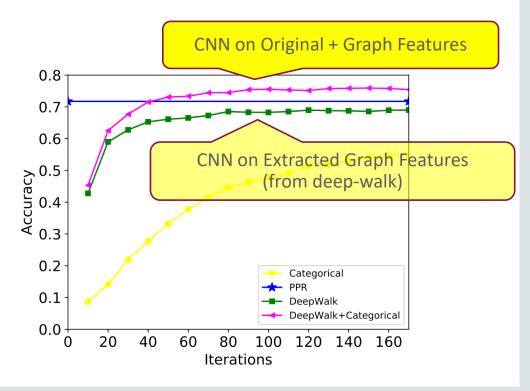
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#### Results

 (Result #1) Graph-based prediction gives better result than naïve application of ML (e.g. CNN) on basic student features (e.g. age, gender, background, ...)



- (Result #2) Deep-Walk preserves information from graph representation
- (Result #3) Deep-Walk allows to combined graph data with other features



## Data Processing Workflow

- Convert raw dataset to graph
- Load graph into in-memory analytics engine
- Execute graph algorithm
  - Analyze result
- Export embedding
- Use for Machine Learning
  - eg. using Oracle Advanced Analytics

```
Shell
             Java
 pgx> model = analyst.deepWalkModelBuilder().
          setMinWordFrequency(1).
          setBatchSize(512).
          setNumEpochs(1).
          setLayerSize(100).
          setLearningRate(0.05).
          setMinLearningRate(0.0001).
          setWindowSize(3).
          setWalksPerVertex(6).
          setWalkLength(4).
          setSampleRate(0.00001).
          setNegativeSample(2).
          setValidationFraction(0.01).
          build()
Training the DeepWalk model
We can train a DeepWalk model with the specified (defaul
   Shell
             Java
 pgx> model.fit(graph)
```



#### Summary

#### Graph capabilities in Oracle Big Data Spatial and Graph



- Graph databases are powerful tools, complementing relational databases
  - Especially strong for analysis of graph topology and connectedness
- Graph analytics offer new insight
  - Especially relationships, dependencies and behavioural patterns
- Oracle Property Graph technology offers
  - Comprehensive analytics through various APIs, integration with relational database
  - Scaleable, parallel in-memory processing
  - Secure and scaleable graph storage using Hadoop platform or Oracle Database
- Available both on-premise or in the Cloud already today



# Q&A

#### More information

- Oracle Big Data Spatial and Graph OTN product page: www.oracle.com/technetwork/database/database-technologies/bigdata-spatialandgraph
  - White papers, software downloads, documentation and videos
- Oracle Big Data Lite Virtual Machine a free sandbox to get started: www.oracle.com/technetwork/database/bigdata-appliance/oracle-bigdatalite-2104726.html
- Hands On Lab included in /opt/oracle/oracle-spatial-graph/
  - Content also available on GITHub under http://github.com/oracle/BigDataLite/
- Blog examples, tips & tricks: blogs.oracle.com/bigdataspatialgraph
- 📂 @OracleBigData, @SpatialHannes, @JeanIhm in Oracle Spatial and Graph Group



# Introduction to Graph analytics Youtube videos

 What is Oracle Big Data Spatial and Graph? https://youtu.be/t9pJJhzZKOE HASSAN CHAFI

Desetroment

Desetroment

Desetroment

Desetroment

How can graph analytics help my business? <a href="https://youtu.be/0dJNzBi7B-k">https://youtu.be/0dJNzBi7B-k</a>

Detecting anomalies with Oracle Big Data Spatial and Graph <a href="https://youtu.be/nfP6HDOImjY">https://youtu.be/nfP6HDOImjY</a>

Generating recommendations with Oracle Big Data Spatial and Graph <a href="https://youtu.be/9LRIF3of-Hs">https://youtu.be/9LRIF3of-Hs</a>



# Integrated Cloud

Applications & Platform Services

# ORACLE®